SALEM COUNTY IMPROVEMENT AUTHORITY

RESOLUTION 2026-67

October 8, 2026

RESOLUTION OF THE SALEM COUNTY IMPROVEMENT AUTHORITY AUTHORIZING THE AWARD OF A CONTRACT PURSUANT TO COMPETITIVE CONTRACTING FOR MANAGED INFORMATION TECHNOLOGY, DATA PROCESSING, CYBERSECURITY, AND RELATED TECHNOLOGY SERVICES

WHEREAS, the Salem County Improvement Authority requires comprehensive information technology, data processing, cybersecurity, help desk, network administration, website, VoIP, and related technology services; and

WHEREAS, N.J.S.A. 40A:11-4.1(b)(3) authorizes the use of competitive contracting for the operation, management or administration of data processing services; and

WHEREAS, SCIA publicly advertised (Resolution 2026-62) for the acceptance of open public bids and provided specifications for the scope of the work and the requirements of the bid proposals, pursuant to N.J.S.A. 40A:11-4; and

WHEREAS, bids were opened publicly on October 1, 2026 and *Green Technology*, submitted a responsive and responsible bid, price and other factors considered, to provide comprehensive information technology, data processing, cybersecurity, help desk, network administration, website, VoIP, and related technology services for the Salem County Improvement Authority; and

WHEREAS, under the competitive contract process, the contract for Managed Information Technology, Data Processing, Cybersecurity, and Related Technology Services will be awarded to the proposal that, when evaluated, most successfully meets the stated criteria and, therefore, achieves the highest ranking, rather than based solely on the lowest price; and

NOW, THEREFORE, BE IT RESOLVED by the Salem County Improvement Authority that SCIA hereby awards a contract to *Green Technology* under a competitive contracting process pursuant to N.J.S.A. 40A:11-4.1 et seq. for the procurement of information technology and related data processing services, including associated equipment and support services, for a contract term not to exceed five (5) years, subject to applicable law.

BE IT FURTHER RESOLVED that the Executive Director, Chairman and Secretary are authorized to execute and take all actions necessary to effectuate said contract.

ATTEST:

Barry Davis, Secretary

Susan Bestwick, Chairperson

CERTIFICATION

I hereby certify the above to be a true copy of a resolution adopted by the Salem County Improvement Authority at a meeting held on October 8, 2026.

Barry Davis, Secretary

SCIA 2026/2027 IT SERVICES				CURRENT COST		GREEN TECHNOLOGY			STORED TECH/Inquired, NO Bid			Markel Strategic Holdings LLC/Inquired, No Bid		
ITEM	DESCRIPTION	QTY	UNITS	UNIT PRICE	EXTENDED COST	Unit Price	Extended Cost	% Diff of Estimate Unit Price	Unit Price	Extended Cost	% Diff of Estimate Unit Price	Unit Price	Extended Cost	% Diff of Estimate Unit Price
1	Managed IT Services-Workstation/Computer (Hardware included)	9	Comp/Month	$165.76	$1,491.84	$200.00	$1,800.00	20.7%	$0.00	$0.00	-100.0%	$0.00	$0.00	-100.0%
2	Managed IT Services-Laptops (Hardware & docking station, included)	1	Laptop/Month	$205.53	$205.53	$200.00	$200.00	-2.7%	$0.00	$0.00	-100.0%	$0.00	$0.00	-100.0%
3	Managed IT Services-Laptops (Harware Not Included)	3	Laptop/Month	$126.66	$379.98	$153.00	$459.00	20.8%	$0.00	$0.00	-100.0%	$0.00	$0.00	-100.0%
4	Managed IT Services-Server (Hardware Not Included) (1 Physical & 4 Virtual)	5	Server/Month	$11.32	$56.60	$200.00	$1,000.00	1666.8%	$0.00	$0.00	-100.0%	$0.00	$0.00	-100.0%
5	Managed IT Services-Other Networking Equipment (1 Firewall & 1-48 Port PoE Switch)	2	Other Equip/Month	$111.75	$223.50	$111.75	$223.50	0.0%	$0.00	$0.00	-100.0%	$0.00	$0.00	-100.0%
6	VoIP Standard User/Handset Service (Hardware Included)	10	User/Month	$27.17	$271.70	$0.00	$0.00	-100.0%	$0.00	$0.00	-100.0%	$0.00	$0.00	-100.0%
7	Website Hosting & Maintenance	1	Month	$110.25	$110.25	$0.00	$0.00	-100.0%	$0.00	$0.00	-100.0%	$0.00	$0.00	-100.0%
8	Microsoft 365 Licensing & Support (if bidder-provided)	20	User/Month	$4.65	$93.00	$26.60	$532.00	472.0%	$0.00	$0.00	-100.0%	$0.00	$0.00	-100.0%
	BASE SUBTOTAL				$2,832.40		$4,214.50	29.4%		$0.00	-100.0%		$0.00	-100.0%
	CONTINGENCY			15%	$424.86									
	BASE TOTAL				$3,257.26									

*Item 4 - Did not charge for servers last year
*Item 8 Per JIF requirements changed to Premium

Rank	Contractor	Bid	Above Est.
Est.	CURRENT COST	$2,832.40	$1,382.10
1	GREEN TECHNOLOGY	$4,214.50	29.4%
2	STORED TECH/Inquired, NO Bid	$0.00	-100.0%
3	ırkel Strategic Holdings LLC/Inquired, No Bid	$0.00	-100.0%