

SALEM COUNTY IMPROVEMENT AUTHORITY

RESOLUTION 2021-50

April 8, 2021

RESOLUTION OF THE SALEM COUNTY IMPROVEMENT AUTHORITY AUTHORIZING THE PURCHASE OF A CATERPILLAR QUARRY HAUL TRUCK THROUGH SOURCEWELL

WHEREAS, The Salem County Improvement Authority ("SCIA") has a need to purchase a haul truck to replace the current haul truck which is old, inefficient and out of warranty; and

WHEREAS, Landfill Manager Lodie van Tonder and other SCIA employees knowledgeable in the purchasing of the Haul Truck conducted due diligence and reviewed four potential contracts that would fulfill the Authority's needs; and

WHEREAS, Pursuant to Resolution 2018-51 The Salem County Improvement Authority (Authority) authorized joining the Sourcewell; and

WHEREAS, after reviewing the potential contracts, SCIA intends to award a contract for the purchase of a Caterpillar Model 740GC ART Quarry Haul Truck from Foley CAT through the Sourcewell contract number 032119-CAT for purchase in the amount of \$490,248.63, as per the attached quote/invoice; and

WHEREAS, Pursuant to the requirements of Public Law 2010 Chapter 139 and the Local Public Contracts Law the Authority verifies the following in reference to the Sourcewell contract number 032119-CAT, for the purchase of a Caterpillar Model 740GC ART Quarry Haul Truck from Foley CAT, 650 S Egg Harbor Rd, Hammonton, NJ 08037:

1. That the use of the cooperative purchasing agreement shall result in cost savings after all factors, including charges for service, material, and delivery, has been considered by one of the following:
 - a. Comparing current State contract pricing, available to other government entities, to that of the proposed national cooperative.
 - b. Comparing pricing for comparable goods or services under the contracting unit's current contracts or contracts available to it (i.e., New Jersey government based cooperative purchasing programs) to that of the proposed national cooperative.
 - c. Comparing recently procured comparable contracts entered by other public entities to that of the proposed national cooperative.
2. The national cooperative contract was awarded through a "competitive bidding process" that included open competition, or competition among those qualified or pre-qualified, submission of bids, and awarded pursuant to a "lowest responsible", "most advantageous to the public entity, price and other factors considered", or other similar standard employed by a public entity. This excludes contract awards based on unadvertised, "invitation only," negotiated, local preference, or sole source procurement practices.

Salem County Improvement Authority Resolution 2021-50 (Continued)

3. The “competitive bidding process” that was used by the original contract awarding agency complies with N.J.S.A. 19:44A-20.4 and 20.5 (pay-to-play laws) and at a minimum, the original contract awarding agency did the following:
 - a. Publicly advertised in newspapers or on the Internet website maintained by the public entity in sufficient time to give notice in advance of the contract;
 - b. Awarded under a process that provides for public solicitation of proposals or qualifications;
 - c. Awarded and disclosed under criteria established in writing by the public entity prior to the solicitation of proposals or qualifications; and
 - d. Publicly opened and announced when awarded.
4. The contract being awarded must have been awarded by a contracting unit as defined in c. 139 and was not awarded by a non-profit or private organization, even if a member of the cooperative. Stated differently, the original contract awarding agency meets the definition of a “contracting unit” as defined by New Jersey purchasing statutes.
5. The original bid was advertised as a national cooperative contract (or a regional contract that includes New Jersey in its region) – not as a strictly local contract that was made “national” or “regional” after the receipt of bids.
6. The vendor will comply with the following New Jersey laws by submitting the following required forms to the Authority, as if the contract was originally awarded by the Authority:
 - a. New Jersey Business Registration Certificate for the contractor and any sub-contractors (i.e., copy of certificate)
 - b. Statement of Corporate Ownership (an original form prepared for the contracting agency awarding the contract)
 - c. Public Contract EEO Compliance (Employee Information Report form or proof of participation in a federally approved affirmative action program) A non-collusion affidavit (only if required by a local unit), and.

WHEREAS, funds are available in the full amount of the purchase price of the haul truck and same have been certified by the Certifying Financial Officer;

Vendor: Foley CAT

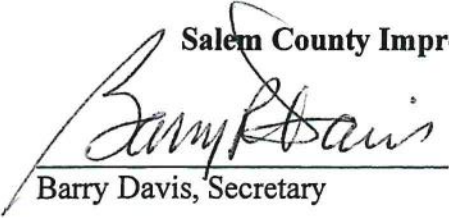
Account Number	Amount	Department Description
60-00-000-200	\$490,248.63	Equipment Purchase

NOW, THEREFORE, BE IT RESOLVED by the Salem County Improvement Authority that the Executive Director is authorized to execute the required documents to consummate the purchase of a Caterpillar Model 740GC ART & Quarry Haul Truck from Foley CAT through the Sourcwell contract number 032119-CAT; and

BE IT RESOLVED by the Salem County Improvement Authority that this resolution, approving the purchase of a Caterpillar Model 740GC ART & Quarry Haul Truck from Foley CAT through the Sourcwell contract number 032119-CAT, be adopted.

ATTEST:

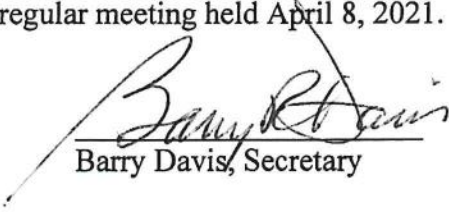
Salem County Improvement Authority Resolution 2021-50 (Continued)


Barry Davis, Secretary


Cordy Taylor, Chairman

CERTIFICATION:

I hereby certify the above to be a true copy of a resolution adopted by the Salem County Improvement Authority Board at their regular meeting held April 8, 2021.


Barry Davis, Secretary

FOLEY



Quote 152015-02
March 25, 2021

SALEM COUNTY IMPROVEMENT
AUTHORITY
52 MCKILLIP ROAD
GALLOWAY, New Jersey 08001-0890

Attention: LODIE VAN TONDER

Dear Sir,

We would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration.

Caterpillar Model: 740GC ART & Quarry Trucks

STOCK NUMBER: MN007433

SERIAL NUMBER: 03T800427

YEAR: 2021

SMU: 0

We wish to thank you for the opportunity of quoting on your equipment needs. If there are any questions, please do not hesitate to contact me.

Sincerely,

Andrew Chin
Governmental Account Representative
FOLEY CAT
732-261-6404
achin@foleyinc.com

Caterpillar Model: 740GC ART & Quarry Trucks**STANDARD EQUIPMENT**

POWERTRAIN, Auto shift transmission with nine, forward and two reverse speeds, Advanced Automatic Traction Control, Cat C15 engine with ACERT technology, -Engine will be certified and labelled, for emissions compliance as required, for the region of sale, Differentials, standard with auto, clutched cross-axle differential locks, for all axles, Engine compression brake, Oil cooled brakes, enclosed, Fluid sampling valves, Three axle, six wheel drive, six, wheel brake, Machine speed limiter, Auto retarder control (ARC)/no lever, Hill assist, Waiting brake,

ELECTRICAL, Electrical system: 24 volt, 10A 24 to, 12 volt convertor, Headlights, four, Lights: cab interior, front, side and, rear, two reversing/working, two, stop/tail and width marker, Hood raise and lower switch.,

OPERATOR ENVIRONMENT, Air conditioning with R134A refrigerant, Air vents, adjustable, Radio ready, Colour Multi-Purpose Display (CMPD),, including cycle counter, rear view, camera and screen, Electro hydraulic hoist control, Glass windows, laminated and tinted, front, toughened and tinted rear, Heater and defroster with four-speed fan, Horn, electric, Operator and passenger grab handles, ROPS/FOPS cab with full instrumentation, Seat, fully adjustable, air suspension, Seat, padded companion/trainer, Seat belts, two retractable, Secondary steering, Storage: two cup holders, flask, receptacle, under seat storage, door, pocket, behind seat storage, coat hook, Sun visor, Tilt and telescopic steering wheel, Front windshield wiper and washer,, intermittent

OTHER STANDARD EQUIPMENT, Back up alarm, Body, adapted for exhaust heat, Guards: rear window and radiator,, crankcase and axle, Mirrors, left, right and front, Mud flaps, body mounted, Spill guard, front, integral part of, fabricated body, Starting receptacle, electric, remote, Towing eyes front, Vandalism protection: lockable caps for, fuel tank and hydraulic oil tank, Fully raised body lock,

MACHINE SPECIFICATIONS

Description	Reference No	List
740gc 04a Articulated Truck	538-3728	\$706,070.00
Chassis, Standard	538-3755	\$0.00
Body, Standard	538-3751	\$0.00
Cab, Standard	545-6497	\$0.00
Tank, Standard Fuel	517-2530	\$0.00
Exhaust, Heated Body	526-4110	\$4,610.00
Aid, Cold Weather Starting	570-0213	\$1,785.00
No Sound Suppression	493-8938	\$0.00
Tires, 29.5r25 Yh ** Rt41 E-4	475-0053	(\$22,290.00)
Fender Cover	487-5083	\$0.00
Product Link, Cellular Ple641	481-8888	\$0.00
No Payload	485-0336	\$0.00
No Machine Security System	480-1971	\$0.00
Lights, Roof Mounted Work	480-2054	\$1,055.00
Mirror, Electric Heated	480-7005	\$1,050.00
Am/Fm Radio (Bluetooth Ready)	480-1980	\$590.00
Seat, Deluxe	485-0331	\$1,880.00
Seat Belt, W/ Indication	566-5659	\$0.00
Wiper, Rear	480-7003	\$555.00
Antifreeze, -36c (-33f)	377-1338	\$0.00
Heater, Engine Coolant, 120v	377-1330	\$200.00
Beacon, Led	363-7685	\$580.00
Film Group, Ansi	538-3762	\$0.00
Serialized Technical Media Kit	421-8926	\$0.00
Preparation For Inspection	0P-2046	\$412.00
Roll On-Roll Off	0P-9918	\$215.00
Lubrication, Manual	577-6948	\$0.00
Row Engine Arrangement	580-1107	\$0.00
Fire Suppression System		

**SOURCEWELL PRICING 2021
032119-CAT**

Machine List Price	\$696,712.00
Sourcewell Discount – 17%	(\$118,441.04)
Sourcewell Sell Price	\$578,270.96
Standard Warranty: 1 year / unlimited hours	Inc.
Travel Time and Mileage: 1 year	Inc.
Extended Warranty: 7 year / 5,000 hour Premier	\$23,270.00
Prep and Delivery	Inc.
Fire Suppression System	\$15,340.00
Scheduled Maintenance Package: 84mo/5,000 hour	\$32,515.00
Trade in 2004 VOLVO A25D ARTICULATED DUMP-TRUCK Ser#: A25DV13330	(\$48,000)
Foley Additional Consideration	(\$111,147.33)
Total Package Sell Price	\$490,248.63

Accepted by _____ on _____

Signature

Haultruck Proposal Summary

	Komatsu NE	Cat - Foley	John Deere - Jesco	Volvo - Hoffman
Price	\$545,334.00	\$505,733.63	\$493,853.37	\$551,350.00
Warrantee & other	\$93,595.00	\$32,515.00	\$64,299.00	\$59,262.00
Trade	\$45,000.00	\$48,000.00	\$49,000.00	\$50,000.00
Additional Discount	\$0.00	\$0.00	\$17,821.37	\$0.00
Total Cost	\$593,929.00	\$490,248.63	\$491,331.00	\$560,612.00