SALEM COUNTY IMPROVEMENT AUTHORITY

RESOLUTION 2019-52

August 8, 2019

RESOLUTION OF THE SALEM COUNTY IMPROVEMENT AUTHORITY
ESTABLISHING A FAIR AND OPEN PROCESS FOR THE
AWARDING OF CONFLICT SOLICITOR SERVICES CONTRACT

WHEREAS, the Salem County Improvement Authority of Salem County
("SCIA") requires the services of a Conflict Solicitor; and

WHEREAS, retaining the services of qualified professionals for such a position has long
been exempt from “public bidding” by N.J.S.A. 40A:11-5(a) due to the important policy
consideration of allowing a public body to appoint candidates they deem to be most qualified and
advantageous to the needs and goals of the public body; and

WHEREAS, N.J.S.A. 19:44A-20.7 permits a County Authority to establish a “fair and
open process” that allows for public solicitation of qualifications of persons interested in
providing such services; and

WHEREAS, the SCIA has determined that establishing such a process protects its right
to appoint the most qualified candidates while making the process more open and competitive;

NOW THEREFORE BE IT HEREBY RESOLVED by the Salem County
Improvement Authority as follows:

1. There is hereby established a “fair and open” process for the award of the contract
for the position of Conflict Solicitor, where the value of said contract exceeds $17,500.00;

2. The Fair and Open Process shall be as follows:

A. The SCIA Executive Director shall cause to be advertised a notice of solicitation
of qualifications for such position in a form substantially like the attached Exhibit A. Said notice
shall be published at least 10 calendar days in advance of the date set forth therein as the
deadline to submit proposals.

B. The SCIA Executive Director shall make the necessary arrangements to publicly
open and announce all proposals received. The SCIA Executive Director shall forthwith
thereafter review all proposals received and transmit them to the SCIA members with a summary
report and recommendations.

C. Award of the contract based on the submissions received shall be made by
Resolution of the SCIA at an open public meeting, after receipt of the materials from the SCIA
Recording Secretary.

ATTEST:

Barry Davis, Secretary

Cordy Taylor, Chairman
I hereby certify the above to be a true copy of a resolution adopted by the Salem County Improvement Authority at a regular meeting held on August 8, 2019.

Barry Davis, Secretary
PUBLIC NOTICE

The Salem County Improvement Authority is soliciting proposals through a fair and open process in accordance with N.J.S.A. 19:44A-20.7 for the position of Conflict Solicitor.

Interested applicants must submit two (2) copies of the required information by mail to Attention: Julie A. Acton, Executive Director, Salem County Improvement Authority, 52 McKillip Road, P.O. Box 890, Alloway, New Jersey 08001, to be received no later than 1:00 p.m. on August 29, 2019, at which time all proposals received shall be publicly opened and announced by the Executive Director or her designee. Fax and e-mail responses will not be accepted.

The information to be submitted for consideration is contained in a document entitled “Request for Proposal for the Position of Conflict Solicitor” which can be obtained by contacting the SCIA Administrative Office at (856) 935-7900 x 12 or by e-mail at mgamber@scianj.org. Information which must be contained in the response to the RFP, includes, but is not limited to: professional resume and/or other materials which shall include at a minimum full name and business address; dates of licensure in the State of New Jersey, if applicable; a listing of any professional affiliations or memberships in any professional societies or organizations, with an indication as to any offices held therein; the number of licensed professionals employed by/affiliated with the applicant; a listing of all special accreditations held by the individual licensed professional or business entity; and a listing of all previous public entities served by the business entity or licensed professional, indicating the dates of service and position held. The applicant shall also submit the proposed rate(s) of compensation that is requested.

Proposals will thereafter be received by the Salem County Improvement Authority, who may award the contract for the services. The award of the Contract will be based on the following criteria: (i) responsiveness to the required submissions as outlined in the Request for Proposal; (ii) general experience and reputation in the field; (iii) specific experience/knowledge of the Salem County Improvement Authority and the subject matter to be addressed under the Contract; (iv) qualifications and experience which most closely match the needs of the Authority; (v) availability to accommodate meeting and interface requirements with the Authority for meetings, phone conferences, attendance at events and office consultations; (vi) office resources, including backup staff, which are deemed most adequate to service the needs of the Board; and (vii) the applicant who is deemed otherwise most advantageous based on all information submitted or gathered in connection with the proposal.

The Authority reserves the right to: (i) not select any of the applicants; (ii) require applicants to submit to a personal interview and/or submit additional or clarifying information; (iii) reject any or all proposals; (iv) waive any informalities in the proposals; and (v) procure the articles or services from other sources if deemed most advantageous to the objectives of the Authority.

The Authority’s determination of the applicant who is most advantageous to the goals and objectives of the Authority shall be final and conclusive.

By order of Salem County Improvement Authority
Cordy Taylor, Chairman

EXHIBIT A