SALEM COUNTY IMPROVEMENT AUTHORITY

RESOLUTION AWARDING A CONTRACT FOR LANDFILL EXPANSION FOR THE SALEM COUNTY LANDFILL

Whereas, the Salem County Improvement Authority (the "SCIA") solicited, received and opened sealed bids on December 22, 2011 at 10:00 am prevailing time for Landfill Expansion Project; and

Whereas, said bids were duly advertised in accordance with Local Public Contracts Law N.J.S.A. 40A:11-1 et seq.; and

WHEREAS, the SCIA Engineer of Record, T and M Engineering, has reviewed all bid submissions and has recommended that the contract be awarded to the bidder providing the lowest responsible bid for the Base Bid, R.E. Pierson Construction; and

Whereas, all bid results and recommendations are on file in the Office of the Executive Director for the SCIA as required by Law; and

Whereas, submitted bids were as follows:

<table>
<thead>
<tr>
<th>BIDDER'S NAME</th>
<th>BASE BID</th>
<th>ALTERNATE BID</th>
</tr>
</thead>
<tbody>
<tr>
<td>R. E. Pierson Construction</td>
<td>$1,909,889.00</td>
<td>$5,299,800.00</td>
</tr>
<tr>
<td>C. Abbonizio Contractors</td>
<td>$2,472,930.00</td>
<td>$7,741,680.00</td>
</tr>
<tr>
<td>Barbella Construction Services</td>
<td>$2,742,000.00</td>
<td>$7,838,500.00</td>
</tr>
<tr>
<td>A.P. Construction Services</td>
<td>$2,953,600.00</td>
<td>$7,561,200.00</td>
</tr>
</tbody>
</table>

WHEREAS, R. E. Pierson Construction was the lowest responsible bidder for the Base Bid; and

WHEREAS, R. E. Pierson Construction was the lowest responsible bidder for the Alternate Bid; and

WHEREAS, R. E. Pierson Construction did substantially comply with the bid specification in all respects; and

WHEREAS, in accordance with N.J.A.C. 5:30-5.4, funds shall be encumbered for this contract by the SCIA Treasurer/Finance Officer;

NOW, THEREFORE, BE IT RESOLVED by the Members of the Salem County Improvement Authority as follows:

1. The SCIA awards a fixed price contract for the Base Bid in a total amount not to exceed $1,909,889.00 (One Million Nine Hundred Nine Thousand Eight Hundred Eighty Nine Dollars and Zero Cents), subject to the review and approval of the SCIA Solicitor and Engineer, to R. E. Pierson Construction for the Landfill Expansion Project for the Salem
County Landfill, which shall be completed in full accordance with the terms and conditions of said contract.

2. The Chairman and Executive Director shall be authorized to execute said contract upon compliance by the bidder with the bond and insurance requirements of the specifications.

John Ober, Chairman

February 27, 2012
Date

CERTIFICATION

I hereby certify the above to be a true copy of a resolution adopted by the SCIA Board of Directors at the regular meeting held February 27, 2012.

Ron Howard, Secretary
CERTIFICATION OF AVAILABILITY OF FUNDS

This is to certify to the SALEM COUNTY IMPROVEMENT AUTHORITY Board of Directors, that funds for the following resolution are available.

Resolution Date: February 27, 2012
Resolution Number: 12-
Vendor: R.E. Pierson Construction Co.
Contract for: LANDFILL EXPANSION for the
The Salem County Landfill

$1,900,000.00
$9,889.00
$1,909,889.00

Unrestricted Surplus 2011 (per auditor)
Non-Cash Construction Reserves 2012 (per auditor)

Dawn Elange
Treasurer-upon advise of Auditor
Date

Peter I Veros
SCIA Board Treasurer
Date

(856) 279-2063 fax
(856) 279-2182 main
scianj.com
January 4, 2012

Ms. Deborah Turner-Fox, Executive Director
Salem County Improvement Authority
199 East Broadway
Salem, NJ 08079

Re: Salem County Landfill
Landfill Expansion

Dear Ms. Turner-Fox:

On December 22, 2011 four (4) bids were received and opened for the above referenced project. A summary of the bids follows:

<table>
<thead>
<tr>
<th>Contractor</th>
<th>Base Bid</th>
<th>Alternate Bid</th>
</tr>
</thead>
<tbody>
<tr>
<td>Richard E. Pierson Construction Co., Inc.</td>
<td>$1,909,889.00</td>
<td>$6,299,800.00</td>
</tr>
<tr>
<td>C. Abbonizio Contractors Inc.</td>
<td>$2,472,930.00</td>
<td>$7,741,680.00</td>
</tr>
<tr>
<td>Barbella Construction Services, LLC</td>
<td>$2,742,000.00</td>
<td>$7,838,500.00</td>
</tr>
<tr>
<td>A.P. Construction, Inc.</td>
<td>$2,953,600.00</td>
<td>$7,561,200.00</td>
</tr>
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</table>

As stated in the Instructions to Bidders, the contract will be awarded to the responsible bidder with the lowest number of dollars for either the Base Bid or the Alternate Bid, solely at the discretion of the Owner. Based on our review of the submitted bid proposals, we offer the following comments.

The apparent low bidder is Richard E. Pierson Construction Co., Inc. for both the Base Bid ($1,909,889.00) and for the Alternate Bid ($6,299,800.00). We have reviewed the bid submittal of Richard E. Pierson Construction Co., Inc. and found it to be complete. With regard to the bidder’s bond, we have reviewed the 2011 Best's Key Rating Guide and found that the Safeco Insurance Company of America holds an “A” (excellent) rating. We have previously worked with Richard E. Pierson Construction Co., Inc. on other projects and have found them to be competent and responsible. It is our opinion that they are qualified to complete this assignment.

Therefore, it is our recommendation that the contract be awarded to Richard E. Pierson Construction Co., Inc. for either the Base Bid amount of $1,909,889.00 or the Alternate Bid amount of $6,299,800.00, pending the review by the Authority’s Solicitor and the availability of funds.